

# Converging Behaviors Across Threat Actors

Joe Slowik, Paralus LLC

# Quick Background

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- *Current:*
  - *CTI & ICS/OT Consulting @ Paralus LLC*
  - *Threat Intelligence Management @ Huntress*
- *Previous:*
  - *Threat Intelligence & Detection Engineering Lead @ Gigamon*
  - *Threat Research @ DomainTools & Dragos*
  - *Incident Response Lead @ Los Alamos National Laboratory*
  - *“Various” @ US Navy*

# Agenda

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- **Defining Adversaries**
- **The Relationship Between Operations & Tools**
- **Implications Of Convergence**
- **Conclusions**

# Defining “Adversaries”


# Defining Adversaries




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# Defining Adversaries



**WANTED  
BY THE FBI**  
**APT 41 GROUP**

  
ZHANG Haoran      TAN Dalin      QIAN Chuan

  
FU Qiang      JIANG Lizi

**CAUTION**

ZHANG Haoran, TAN Dalin, QIAN Chuan, FU Qiang, and JIANG Lizi are all part of a Chinese hacking group known as APT 41 and BAKILLUM.

On August 15, 2019, a Grand Jury in the District of Columbia returned an indictment against Chinese nationals ZHANG Haoran and TAN Dalin on charges including Unauthorized Access to Protected Computers, Aggravated Identity Theft, Money Laundering, and Wire Fraud. These charges primarily stemmed from alleged activity targeting high technology and video gaming companies, and a United Kingdom citizen.

On August 11, 2020, a Grand Jury in the District of Columbia returned an indictment against Chinese nationals QIAN Chuan, FU Qiang, and JIANG Lizi on charges including Racketeering, Money Laundering, Fraud, Identity Theft, and Access Device Fraud. These charges stem from their alleged unauthorized computer intrusions while employed by Chengdu 404 Network Technology Company. The defendants allegedly conducted supply chain attacks to gain unauthorized access to networks throughout the world, targeting hundreds of companies representing a broad array of industries to include: social media, telecommunications, government, defense, education, and manufacturing. These victims included companies in Australia, Brazil, Germany, India, Japan and Sweden. The defendants allegedly targeted telecommunications providers in the United States, Australia, China (Tibet), Chile, India, Indonesia, Malaysia, Pakistan, Singapore, South Korea, Taiwan, and Thailand. The defendants allegedly deployed ransomware attacks and demanded payments from victims.

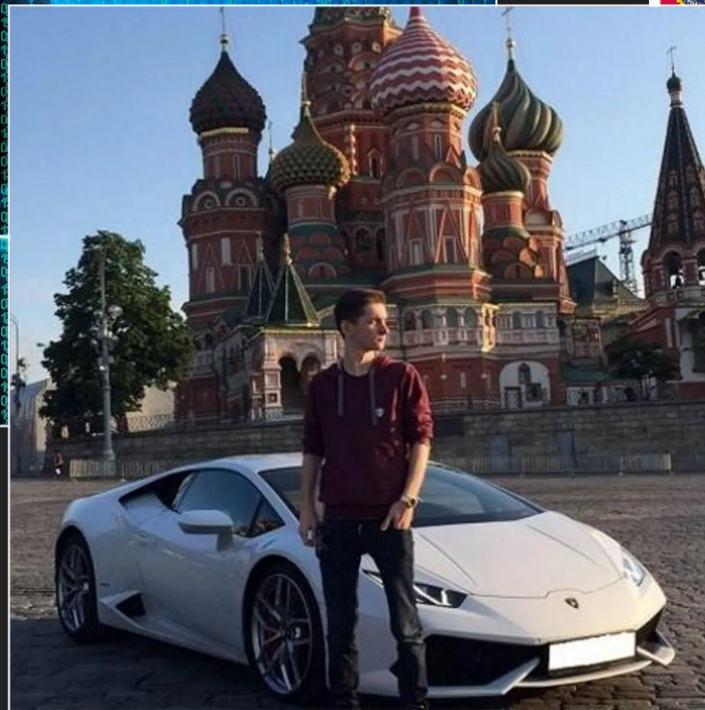
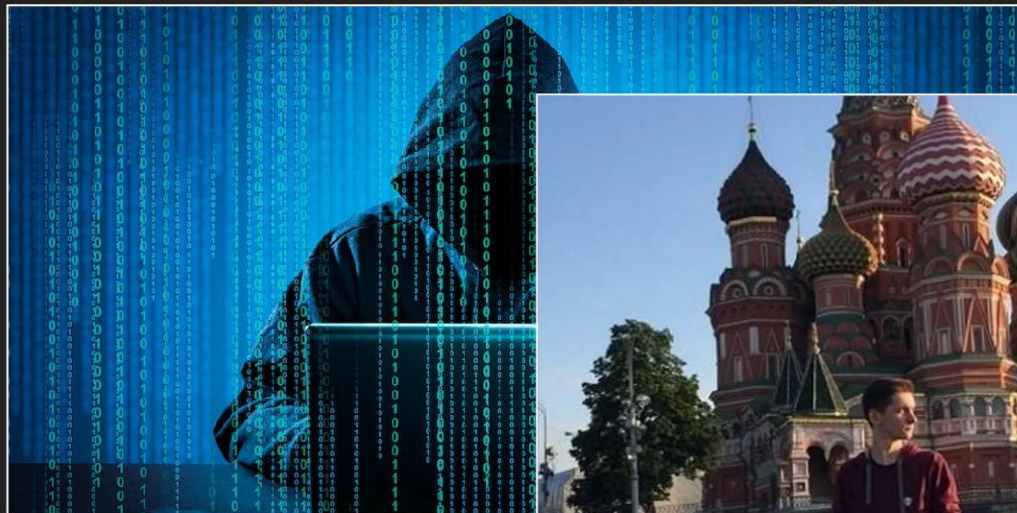
**If you have any information concerning these individuals, please contact your local FBI office, or the nearest American Embassy or Consulate.**

Field Office: Washington D.C.

[www.fbi.gov](https://www.fbi.gov)






# Defining Adversaries



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On May 11, 2020, a Grand Jury in the District of Columbia returned an indictment against Chinese nationals QIAN Chuan, ZIANG Huan, and JIANG Lizi on charges including Racketeering, Money Laundering, Fraud, Identity Theft, Device Fraud. These charges stem from their alleged unauthorized computer intrusions while employed at 404 Network Technology Company. The defendants allegedly conducted supply chain attacks to gain access to networks throughout the world, targeting hundreds of companies representing a broad array of industries to include: social media, telecommunications, government, defense, education, and manufacturing. Victims included companies in Australia, Brazil, Germany, India, Japan and Sweden. The defendants allegedly communicated with providers in the United States, Australia, China (Tibet), Chile, India, Indonesia, Kazakhstan, Singapore, South Korea, Taiwan, and Thailand. The defendants allegedly deployed ransomware to demand payments from victims.

**For any information concerning these individuals, please contact your local FBI office, or the Mexican Embassy or Consulate.**

at Washington D.C.

[www.fbi.gov](https://www.fbi.gov)

CHOOSE YOUR HACKER

				
RUSSIA	CHINA	NORTH KOREA	IRAN	USA

CREDITS: 0



ANG Hag17

TAN Daili

QIAN Chun

El Día

YANG, Lih

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Grand Jury in the District of Columbia returned an indictment against Chinese nationals Daijin on charges including Unauthorized Access to Protected Computers, Aggravated Wire Fraud, and Wire Fraud. These charges primarily stemmed from alleged activity targeting U.S. gaming companies, and a United Kingdom citizen.

and Ljuzi in the District of Columbia, returned an indictment against Chinese nationals QIAN Jing and Li on charges including Racketeering, Money Laundering, Fraud, identity Theft. These charges stem from their alleged unauthorized computer intrusions while employed technology company. The defendants allegedly conducted supply chain attacks to gain access to sensitive information of various U.S. government agencies, including the social media, telecommunications, government, defense, education, and manufacturing companies in Australia, Brazil, Germany, India, Japan and Sweden. The defendants allegedly own or previously in the United States, Australia, China (Tibet), Chile, India, Indonesia, Japan, Korea, Malaysia, Myanmar, Oman, Pakistan, Philippines, Singapore, Taiwan, Thailand. The defendants allegedly display ransomware programs from victims.

For information concerning these individuals, please contact your local FBI office, or the nearest U.S. Embassy or Consulate.

D.C.

www.fbi.gov



# REALLY Defining Adversaries

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*“Person, group, organization, or government that conducts or has the intent to conduct detrimental activities.” - NIST*

# Conception Of Adversaries

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- **Unitary In Nature**
- **Unique In Operations & Behaviors**
- **Readily Distinguishable From Other Adversaries**

# Adversary Reality

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# Adversary Reality

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**Operations Are Hard!**

# Adversary Reality

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**Operations Are Hard!**



**Specialization &  
Division Of Labor Exist**



# Adversary Reality

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**Operations Are Hard!**



**Specialization &  
Division Of Labor Exist**



**Incentive To Do “What  
Works”**

# Operations & Tools

# Adversaries, Ops, & Tools

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# Adversaries, Ops, & Tools

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**Adversaries Have Objectives**

# Adversaries, Ops, & Tools

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**Adversaries Have Objectives**



**Operations Are Necessary To Achieve Objectives**



# Adversaries, Ops, & Tools

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**Adversaries Have Objectives**



**Operations Are Necessary To Achieve Objectives**



**Tools Are Used To Complete Operations**

# Digression - Evolution!

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# Digression - Evolution!

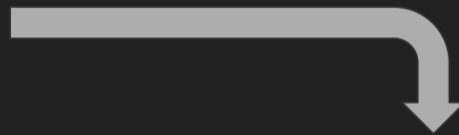
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**“Convergent Evolution”  
Is A Thing!**

# Digression - Evolution!

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**“Convergent Evolution”  
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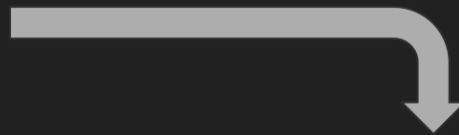


**Similar Problems Get  
Solved In Similar Ways!**

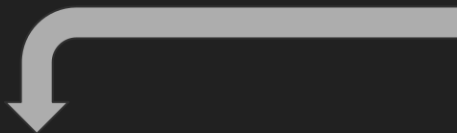
# Digression - Evolution!

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**“Convergent Evolution”  
Is A Thing!**



**Similar Problems Get  
Solved In Similar Ways!**



**Result Is Convergence  
On Common Solutions!**



# Digression - Evolution!

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## “Convergent Evolution”



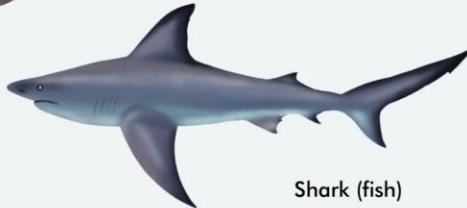
### Convergent Evolution



Ichthyosaurus (reptile)



Dolphin (mammal)



Shark (fish)

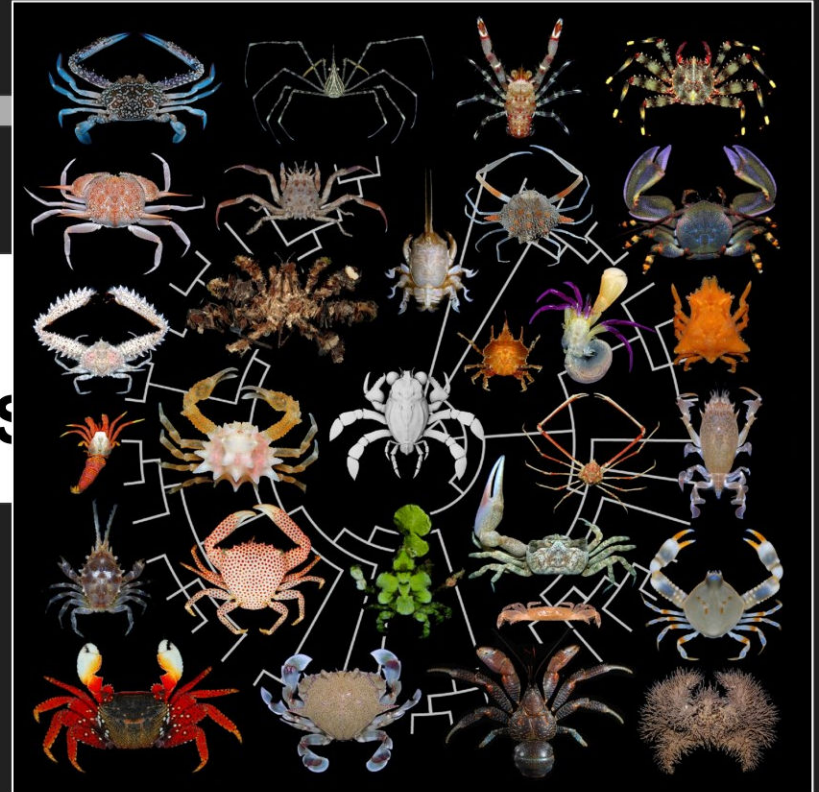
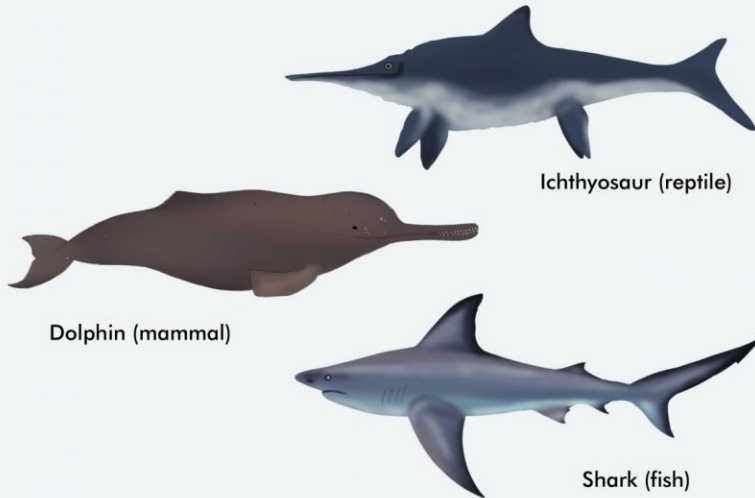
**Similar Problems Get  
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# Digression - Evolution!

## “Convergent Evolution”



### Convergent Evolution



# Ops, Tools, & Objectives

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***Success Is In Achieving Objectives & Mission  
- Not How You Got There!***

# Tools Of The Trade

---

```
.#####. mimikatz 2.2.0 (x64) #17763 Apr 10 2019 00:55
.## ^ ##. "A La Vie, A L'Amour" - (oe.eo)
## / \ ## /** Benjamin DELPY gentilkiwi ( benjamin@gentilkiwi.com )
## \ / ## > http://blog.gentilkiwi.com/mimikatz
'## v ##' Vincent LE TOUX ( vincent.letoux@gmail.com )
'#####' > http://pingcastle.com / http://mysmartlogon.com ***
```

```
mimikatz # privilege::debug
```

```
privilege '20' OK
```

```
mimikatz # sekurlsa::logonpasswords
```

```
Authentication Id : 0 ; 234764 (00000000:0002deb6)
```

```
Session : Interactive from 2
```

```
User Name : user
```

```
Domain : test-PC-x64
```

```
SID : S-1-5-21-1982681256-1210654043-1600862990-1000
```

```
msv :
```

```
[00000003] Primary
```

```
* Username : test
```

```
* Domain : test-PC-x64
```

```
* LM : d0e9aee149655a6075e4540af1f22d30
```

```
* NTLM : cc36cf7a8514893efccd332446158b1a
```

```
* SHA1 : a299912f3dc7cf0823aef8e4361abfc03e9a8c30
```

```
lsapk :
```

```
* Username : user
```

```
* Domain : test-PC-x64
```

```
* Password : t3stus3r
```

```
...
```

# Tools Of The Trade

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```

```
mimikatz # p
privilege '2
```

```
mimikatz # s
```

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BLOODHOUND

**COBALT STRIKE**  
ADVANCED THREAT TACTICS FOR PENETRATION TESTERS

# Tools Of The Trade

```
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```
mimikatz # p
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Authenticati
Session
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```



BLOODHOUND



Windows Sysinternals

ADVANCED THREAT TACTICS FOR PENETRATION TESTERS

# Dying Customization

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*Custom Tools & Specific Capabilities Still Exist, But Have Moved To Niche Applications (ICS) Or Reserved For Special Operations (SUNBURST)*



# Coevolution Results

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**Adversaries  
Seek To  
Achieve  
Objectives**

# Coevolution Results

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**Adversaries  
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**Precisely  
*How Is*  
Seldom  
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# Coevolution Results

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**Adversaries  
Seek To  
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**Precisely  
*How* Is  
Seldom  
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**Result: Go  
With What  
Works With  
Least Effort**

# The Implications Of Convergence

# What Does Convergence Mean?

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**Attribution  
Implications**

**Policy Effects**

**Impacts On  
Defense**

# The Question Of “Attribution”

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**“Primary” Attribution Relies On Identifying Specific Entities Responsible For Behavior**



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**More Typical In CTI: Behavioral Attribution Based On Unique Clusters Of Actions, Techniques**

# The Question Of “Attribution”

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**“Primary” Attribution Relies On Identifying Specific Entities Responsible For Behavior**



**More Typical In CTI: Behavioral Attribution Based On Unique Clusters Of Actions, Techniques**



**Behavioral Convergence SIGNIFICANTLY Undermines Behavioral Attribution**

# Attribution Impacts

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*Behavioral Attribution Becomes More Difficult, Clusters Overlap. May Require More Work, Resources, & Analysis To Pursue More “Formal” Attribution Types To Differentiate Adversaries!*

# Implications For Defense

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**Convergence SHOULD  
Make Things Easy!**

# Implications For Defense

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Make Things Easy!**



**Common Tradecraft Means  
Common Detections**

# Implications For Defense

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**Convergence SHOULD  
Make Things Easy!**



**Common Tradecraft Means  
Common Detections**



**Yet These Methods  
Remain Effective...**

# Improving Defense

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***Adversaries Converge On Tradecraft  
Because It WORKS - Defenders Can't  
Rely On Indicator Or Specific Identifiers  
Of Threats Anymore!***



# Improving Defense

---

*Adversaries Converge On Tradecraft  
Because It WORKS - Defenders Can't  
Rely On Indicator Or Specific Identifiers  
Of Threats Anymore!*

*Defenders Must Migrate Toward  
Behavior-Centric Detectors, Anomaly  
Detection, & Identifying Malicious Use Of  
Benign Tools!*

# Policy Concerns

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# Policy Concerns

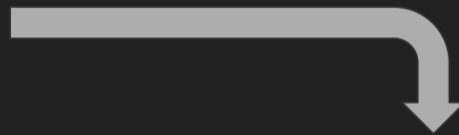
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**How Do We Re-Define  
“Best Practices?”**

# Policy Concerns

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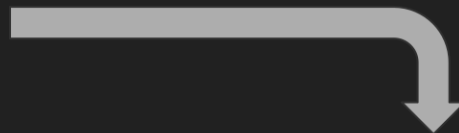


**Where Does Policy  
Evolve To Combat  
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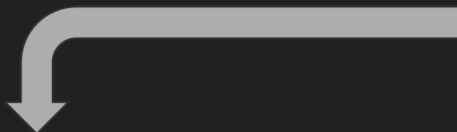
# Policy Concerns

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**How Do We Re-Define  
“Best Practices?”**



**Where Does Policy  
Evolve To Combat  
Adversaries?**



**Need To Think Of  
Effective Mechanisms  
To Enable Defense**

# Conclusions

# Complex Adversaries

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*Defenders & System Owners Must Understand Adversaries As Complex But Efficient Entities, With Implications For Operations & Mechanisms.*

# Complex Adversaries

---

*Defenders & System Owners Must Understand Adversaries As Complex But Efficient Entities, With Implications For Operations & Mechanisms.*

*Multiple Implications In Terms Of Adversary Relationships, Converging Behaviors, & Impacts On How Operations “Look” To Defenders*



# Converging Behaviors

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**Converging  
Behaviors  
Undermine  
Many  
Assumptions**

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**Rethinking  
Adversaries,  
Operations Is  
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# Converging Behaviors

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**Converging  
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Undermine  
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**Rethinking  
Adversaries,  
Operations Is  
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**Identify  
Opportunities  
Where They  
Exist!**

# Defender Opportunities

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**Converged Tradecraft Means Defenders Have A More Focused Set To Target For Detection!**

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**Preferred Behaviors Are HARD To Identify Though -  
Need To Improve Our Own Capabilities!**

# Defender Opportunities

---

**Converged Tradecraft Means Defenders Have A More Focused Set To Target For Detection!**



**Preferred Behaviors Are HARD To Identify Though -  
Need To Improve Our Own Capabilities!**



**Migration To Behavior-Based Detection & Response  
Can Enable Significant “Wins”**



# Final Thoughts

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*Understanding Things - Adversaries, Intrusions, Etc. - As They ARE Requires Understanding Inherent Complexity.*

*YET Such Understanding Also Yields Opportunities For Response!*

*Questions?*

## *Contact Info:*

- [joe@paralus.co](mailto:joe@paralus.co)
- @jfslowik
- *Signal (Talk To Me First!)*